The Impact of the 2016 Elections on Credit Unions

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Dallas, Texas
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• System of Three “Equal” Branches of Government

• Historical Tension Between Three Branches of Government
  – Designed to protect against abuse of power
  – Provide checks and balances

• President Has About 4,000 Appoints Over 2.8 Million Federal Employees
<table>
<thead>
<tr>
<th>2016 PRESENT RESULTS</th>
<th>2016 SENATE RESULTS</th>
<th>2016 HOUSE RESULTS</th>
<th>2016 GOVERNORS RESULTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Clinton/Kaine</td>
<td>Trump/Pence</td>
<td>Democrats</td>
<td>Republicans</td>
</tr>
<tr>
<td>228</td>
<td>290</td>
<td>48*(+2)</td>
<td>52(-2)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Democrats</td>
<td>Republicans</td>
</tr>
<tr>
<td></td>
<td></td>
<td>193(+6)</td>
<td>238(-6)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Democrats</td>
<td>Republicans</td>
</tr>
<tr>
<td></td>
<td></td>
<td>15(-3)</td>
<td>33(+3)</td>
</tr>
</tbody>
</table>

*Note: The numbers in parentheses indicate the change from the previous election.*
Trump as President

“Pence Replaces Christie as Leader of Trump Transition Effort”

Washington Post, November 12, 2016
Motivation for Bipartisanship

• Approval Ratings
  – Favorable 37.5/Unfavorable 58.5

• 9 Democratic Senators in States Trump Carried
  – Donnelly, Nelson, McCaskill, Tester, Heitkamp, Baldwin, Manchin, Stabenaw, Brown

• Issues
Credit Union Opportunities

• Connecting to Populist Wave
• Challenges to Washington Establishment & Status Quo
  – Dodd Frank Examination
  – CFPB Changes
Credit Union Challenges

• Trump and Congressional Republicans Focus on Economy During the Campaign.
• Shared Vision “Tax Reform” Can be Used to Jump Start the Economy.
CUNA/League Impact on Elections

• CULAC contributed nearly $3.1 million to 364 candidates and won 96% of those races.

• 32 credit unions joined CUNA and 6 Leagues to send 1.1 million mailers to 200,000 households with registered credit union members.

• We invested in political communications on behalf of 8 credit union champions.
28 New Credit Union Champions

Andy Biggs (R-AZ)
Jimmy Panetta (D-CA)
Salud Carbajal (D-CA)
Lou Correa (D-CA)
Lisa Blunt Rochester (D-DE)
Matt Gaetz (R-FL)
Al Lawson (D-FL)
Darren Soto (D-FL)
Val Demings (D-FL)
Drew Ferguson (R-GA)
Colleen Hanabusa (D-HI)
Raja Krishnamoorthi (D-IL)
Jim Banks (R-IN)
Roger Marshall (R-KS)
James Comer (R-KY)

Anthony Brown (D-MD)
Jamie Raskin (D-MD)
Paul Mitchell (R-MI)
Jacky Rosen (D-NV)
Adriano Espaillat (D-NY)
Dwight Evans (D-PA)
Brian Fitzpatrick (R-PA)
Lloyd Smucker (R-PA)
David Kustoff (R-TN)
Vicente Gonzalez (D-TX)
Don McEachin (D-VA)
Scott Taylor (R-VA)
Pramila Jayapal (D-WA)
Liz Cheney (R-WY)
2016 Senate Election Results

Currently
(R) 54 – (D) 46

Races In Play

WI – Johnson  R to D
NH – Ayotte  R to D
NV – Open  D Hold
FL – Rubio  R Hold
NC – Burr  R Hold
MO – Blunt  R Hold
PA – Toomey R Hold
IN – Open  R Hold
Returning Members of Senate Banking Committee

Mike Crapo (R-ID) Chairman
Richard Shelby (R-AL)
Bob Corker (R-TN)
Pat Toomey (R-PA)
Dean Heller (R-NV)
Tim Scott (R-SC)
Ben Sasse (R-NE)
Tom Cotton (R-AR)
Mike Rounds (R-SD)
Jerry Moran (R-KS)

Sherrod Brown (D-OH) Ranking Member
Chuck Schumer (D-NY)
Jack Reed (D-RI)
Bob Menendez (D-NY)
Jon Tester (D-MT)
Mark Warner (D-VA)
Jeff Merkley (D-OR)
Elizabeth Warren (D-MA)
Heidi Heitkamp (D-ND)
Joe Donnelly (D-IN)
Currently
(R) 247 – (D) 188

218 Needed For Control

60 Seats In Play

Projected 6 Seat Pickup for Dems
House Financial Services Committee

• At least 11 New Members

• Two Subcommittee Chairmanship Vacancies
  – Financial Institutions and Consumer Credit
  – Capital Markets
## Impact of Election on Regulators

<table>
<thead>
<tr>
<th>Board Member</th>
<th>Expiration of Term</th>
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<tbody>
<tr>
<td>Rick Metsger, Chairman</td>
<td>August 2, 2017</td>
</tr>
<tr>
<td>J. Mark McWatters</td>
<td>August 2, 2019</td>
</tr>
<tr>
<td>Vacant</td>
<td>April 10, 2021</td>
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</tbody>
</table>
Lame Duck Session

Pending Business

• Continuing Resolution
• Water Resources
• Defense Authorization
• Nominations